

Xavier DENIS

Ingénieur Civil (UCL), MBA (INSEAD)

Date of Birth 30th August 1972
Nationalities Belgian & French
Marital status Married, 3 children

CAREER HISTORY

2002-Present **Cofinimmo** - Real estate investment company **Brussels**
Head of Project Development & Area Manager
Real Estate Investment & Development

- Development in Belgium, France, The Netherlands and Luxembourg (M&A activities and direct investments)
- Deal sourcing, valuation, structuring, acquisition and integration in the portfolio
- Property outsourcing for public authorities and private companies
- Project development activities including construction, reconstruction and refurbishment

Portfolio Management

- Strategic, financial, commercial and technical responsibilities for the Brussels CBD operations (€1,3bn; 430.000 m²; 107 tenants)
- Portfolio strategy and its execution through acquisitions, sales and asset repositioning
- Director of Pubstone (Joint venture with AB InBev, €430m, 310.000 m², 1.068 pubs)
- Head of an operational team of 8 collaborators for the Brussels CBD operations

1996-2001 **Architect** focusing on stakeholders' coordination and feasibility studies **London**
HOK Sport - Sport, Venue & Event sector

- Wembley Stadium (New stadium in joint venture with Foster and Partners, £326m cc)
- Wimbledon Centre Court (Project for the Grand Slam tennis tournament facilities)

Chapman Taylor - Retail sector

- Louvain-La-Neuve project (Belgium, Shopping centre and cinema multiplex, £70m cc)
- Other projects and consultancy work (Pan-European, £10m to £50m cc)

EDUCATION

2006 **Harvard Business School**, Real Estate Executive Programme **USA**
2001-2002 **INSEAD** (Fontainebleau), MBA Programme **France**
1998 **Architectural Association**, Professional practice seminars **UK**
1990-1996 **Université Catholique de Louvain**, Ingénieur Civil Architecte, Cum Laude **Belgium**
1995-1996 **Istituto Universitario di Architettura di Venezia**, European Exchange Programme **Italy**

LANGUAGES **French** - mother tongue, **English** - fluent, **Dutch** - intermediate, **Italian** - basic

INDUSTRY & OTHER POSITIONS

Urban Land Institute (International non-profit real estate organisation)
European Office & Mixed-Use Council Member
Union Professionnelle du Secteur Immobilier (Belgian real estate industry organisation)
Chairman of the Investors' Commission
Denis Intérieur (Interior design company)
Non Executive Director