## Calculation details of the EPRA key performance indicators at 31.12.2016

## EPRA Earnings (total amount and amount per share)

(x 1,000 EUR)	31.12.2016	31.12.2015
Net earnings per financial statements	97,393	103,967
To exclude:		
- Change in the fair value of investment properties	-11,626	8,620
- Gains or losses on disposals of investment properties and other non-financial assets	-2,691	-22,425
- Goodwill impairment	12,000	7,100
- Changes in the fair value of the financial instruments	38,286	30,403
- Costs & interests on acquisitions and joint ventures	1,668	1,458
- Deferred taxes in respect of EPRA adjustments	-1,182	-248
- Minority interests in respect of the adjustments above	412	-357
EPRA Earnings	134,260	128,518
Number of shares	20,986,326	19,888,379
EPRA Earnings per share (in EUR/share)	6.40	6.46

## EPRA Diluted Earnings (total amount and amount per share)

(x 1,000 EUR)	31.12.2016	31.12.2015
Net earnings per financial statements	97,393	103,967
To exclude:		
- Change in the fair value of investment properties	-11,626	8,620
- Gains or losses on disposals of investment properties and other non-financial assets	-2,691	-22,425
- Goodwill impairment	12,000	7,100
- Changes in the fair value of the financial instruments	38,286	30,403
- Costs & interests on acquisitions and joint ventures	1,668	1,458
- Deferred taxes in respect of EPRA adjustments	-1,182	-248
- Minority interests in respect of the adjustments above	412	-357
EPRA Earnings	134,260	128,518
- Effect of the exercise of options, convertible debts or other equity instruments	0	0
EPRA Diluted Earnings	134,260	128,518
Diluted number of shares	21,016,591	19,888,379
EPRA Diluted Earnings per share (in EUR/share)	6.39	6.46

## EPRA Net Asset Value (NAV)

(x 1,000 EUR)	31.12.2016	31.12.2015
NAV per financial statements	1,852,923	1,860,098
NAV per share per financial statements (EUR)	88.29	88.66
- Effect of the exercise of options, convertible debts or other equity instruments	0	0
Diluted NAV, after the exercise of options, convertible debts and other equity instruments	1,852,923	1,860,098
To include:		
- Revaluation at fair value of finance lease receivables	55,551	50,030
To exclude:		
- Fair value of the financial instruments	63,526	85,097
- Deferred taxes	35,814	35,900
- Part of the goodwill as a result of deferred taxes	-58,348	-70,348
EPRA NAV	1,949,466	1,960,777
Number of shares	21,016,591	21,006,682
EPRA NAV per share (in EUR/share)	92.76	93.34

### EPRA Triple Net Asset Value (NNNAV)

(x 1,000 EUR)	31.12.2016	31.12.2015
EPRA NAV	1,949,466	1,960,777
To include:		
- Fair value of the financial instruments	-63,526	-85,097
- Deferred taxes	-35,814	-35,900
- Part of the goodwill as a result of deferred taxes	58,348	70,348
EPRA NNNAV	1,908,474	1,910,128
Number of shares	21,016,591	21,006,682
EPRA NNNAV per share (in EUR/share)	90.81	90.93

## EPRA Net Initial Yield (NIY) and EPRA 'topped-up' NIY

(x 1 000 000 EUR)	31.12.2016	31.12.2015
Investment properties in fair value	3,366.3	3,134.4
Assets held for sale	-2.7	-2.9
Development projects	-68.0	-61.6
Properties available for lease	3,295.6	3,069.9
Estimated transaction costs and rights resulting from the hypothetical	136.4	126.2
disposal of investment property	130.1	
Gross up completed property portfolio valuation	3,432.0	3,196.1
Annualised gross rental income	224.7	210.1
Property charges	-20.1	-18.9
Annualised net rental income	204.6	191.2
Rent-free periods expiring within 12 months and other lease	-1.6	-1.9
incentives		
Topped-up net annualised rental income	203.0	189.3
EPRA NIY	6.0 %	6.0 %
EPRA 'Topped-up' NIY	5.9 %	5.9 %

# EPRA Vacancy Rate

(x 1 000 000 EUR)	31.12.2016	31.12.2015
Rental space (in m <sup>2</sup> )	1,803,299	1,729,044
Estimated Rental Value (ERV) of vacant space	13,086	11,382
ERV of the total portfolio	232,539	217,460
EPRA Vacancy Rate	5.6 %	5.2 %

#### **EPRA Cost ratios**

(x 1,000 EUR)	31.12.2016	31.12.2015
Administrative/operational expenses per financial statements	-46,404	-41,494
- Cost of rent-free periods	-4,288	-3,718
<ul> <li>Charges and taxes not recovered from the tenant on let properties</li> </ul>	-1,984	-3,478
- Net redecoration expenses	-1,552	-1,105
- Technical costs	-5,901	-5,643
- Commercial costs	-1,508	-950
- Taxes and charges on unlet properties	-4,469	-3,451
- Property management costs	-18,659	-15,343
- Corporate management costs	-8,043	-7,806
Share of joint venture expenses	-26	-31
EPRA Costs (direct vacancy costs included)	-46,430	-41,525
Direct vacancy costs	5,884	5,059
EPRA Costs (direct vacancy costs excluded)	-40,546	-36,466
Gross rental income less ground rent costs	207,218	205,622
Share of joint venture gross rental income	689	691
Gross rental income	207,907	206,313
EPRA Cost ratio (direct vacancy costs included)	22.3 %	20.1 %
EPRA Cost ratio (direct vacancy costs excluded)	19.5 %	17.7 %